

..... a note about –

Chuck Reilly -

Have you been looking for a motivated, knowledgeable, customer-oriented Sales Professional to help your Construction / Building Materials Company attain it's Sales Goals in 2012?

then read on ...

- **TONS of contacts for Residential and Commercial Construction — Agents, Contractors, Property Managers -**
- **Consistently achieved Sales Goals in both high – tech and low-tech industries.**
- **Extremely strong business-to-business closing skills**
- **Excellent Bay Area networking / business development contacts.**
- **Current *California Real Estate License – great access to Real Estate leads and Building Owners-***

My name is Chuck Reilly and I'm looking for a Sales and Marketing position in the Construction and Building Materials industry. Why? Because it's an extremely strong fit for my Property Management experience, Sales background, business contacts and Marketing Plan.

Please visit my Sales/ Marketing website at www.chuckreilly.com -

Chuck Reilly
415-608-1612
chuck@chuckreilly.com

www.chuckreilly.com

Sales & Marketing Professional

ongoing

SonomaTechnical.com - Sales and Marketing Agency for Voice/Data Cabling Construction and Equipment projects; new building and Tenant Improvements. Prospect and manage bid process for new installations. Familiar with blueprints, design layouts, construction estimating and proposals, building codes, materials and requirements. Excellent relationships with Commercial General Contractors and Class 3 Low Voltage cable installers. California Real Estate License. Sales Agent; Integra Telecom.

Moore Building L.L.C.
Commercial Project Manager

10/-08 – 9/2010

Coordinate all Business Development activities. Increased revenue 30% in nine months. Work with Contractors on multi-family residential and commercial remodeling and repair projects. Property is “leased up”; effort is “winding down”.

Architectural Caseworks

2005 – 2006

Design - Project Management - Sales (independent contractor)
Sales of commercial cabinet and furniture installations through Bay Area general contractors. Sold over \$100K first 90 days; generated over \$850,000 worth of prospective business. Strong, positive interface with Operations and Facilities Managers. Familiar with all phases of Construction process including commercial blueprints, estimating and proposals. Excellent references.

Convergent Communications
Account Executive

4/99 - 11/00

Prospected for, and signed over 75 new customers in one year – highest N.E.C. gross sales West of Mississippi River. Sold network equipment and services, coordinated installations with customers and other vendors. Direct sales to medium-sized companies, business owners and purchasing executives. Excellent performance under start up conditions.

University of San Francisco - Bachelors Degree

Golden Gate University; Graduate Degree Business Administration